

2021 Annual Report

Champion Credit Union Mission Statement

Champion Credit Union, Inc. is a member-owned financial cooperative whose mission is to be progressive in providing the best in a full range of services to our members while maintaining financial stability.





Where people are worth more than money.™

2022 Champion Credit Union, Inc. 80th Annual Meeting Saturday, April 2, 2022 Graystone Banquet Hall, Perrysburg OH

MEETING AGENDA

Call to Order Ascertain a Quorum Roll Call of Officers Approval of 2021 Annual Meeting Minutes Chairman's Report Treasurer's Report Supervisory Committee Report Credit Committee Report Old Business Election of Officials New Business Adjournment

ROSTER OF OFFICIAL FAMILY MEMBERS

<u>Board of Directors</u> Terry Benton, Chairman David Bobak, Vice Chairman Rosalie Sneider, Secretary Steven M. Grindle, Treasurer Sheryl Birch Judý Buck John Eisenhauer Jill Siebert Akrum Youseff

Supervisory Audit Committee

Judy Spade, Chairman Sally Blevins Dée Geer Larry Shartzer

Credit Committee

Joseph Czop, Chairman David Beisel Benny Rutherford

Staff

Steven M. Grindle Jennifer Ahern	President/CEO Vice President	Micah Lewis Patty Helm	Member Services Member Services
Cathy Moore	Branch Manager	Marissa Overmeyer	Member Services
Sheena Harteis	Branch Manager	Jordan Pluszczyński	Member Services
Brian Conley	Member Services	Kimberly Randáll	Member Services
Jill Dietrick	Member Services	Kody Sargent	Member Services
Brogan Layman	Member Services	Amanda Weissenberger	Member Services

Chairman's Report

Over the last 80 years, Champion Credit Union has experienced many changes. From our humble beginnings under the stairs at the plant, we have seen the expansion of our membership eligibility, the addition of new branch locations, and the continued addition of new products and services as technology advances. As a financial cooperative, these changes have been possible only because of you, the members. We should all be proud of the accomplishments we have worked together to achieve. From those who invest in the credit union, to those who borrow, to everyone who exercises their right to vote, and those who serve as volunteers within the credit union; each of us plays an important role.

Through the years our commitment to our members and communities has not wavered. Our unfailing belief in the credit union philosophy of "people helping people" has allowed us to remain dedicated and steadfast in our mission to serve you and our local communities. The credit union will continue to partner with community groups and organizations like Children's Miracle Network, Family House Homeless Shelter, Cystic Fibrosis Foundation, and local schools to serve and educate our members and those in the communities that we impact.

We look forward to the future, and with your help, we can become an even greater asset to you and our community.

The credit union's volunteer Board of Directors will continue to meet once a month to plan, supervise, and provide for the safety and soundness of the credit union. In addition to those regular, scheduled meetings, other responsibilities of Board members include serving on some of the following committees: Education, Marketing, Nominating, Scholarship, Strategic Planning, Annual Meeting, IT Steering, and Executive. The members of these committees bring suggestions and recommendations to the full Board of Directors for consideration and action.

As always, the credit union's most important asset is you, the member. Congratulations on a great 80 years and Thank YOU for your support!

Terry Benton, Chairman

Treasurer's Report

This past year was a challenge for Champion Credit Union. Just when we think the COVID Pandemic is finally starting to subside we get a spike. Then things close down, the economy slows, manufacturing slows, and we find it hard to buy goods and services. We continue to be challenged by COVID and we at the credit union are doing what we can to keep you safe and provide the financial services that you expect and need. Did you know that your credit union has several remote products and services including: Virtual Branch, Downloadable App featuring Remote Deposit Capture, Digital Wallets, and Card Management Apps for both our MasterCard MasterMoney Debit Cards and our CCU Platinum Rewards Visa Credit Cards?

To help you manage your credit card transactions and notifications we have SecurLock Equip available. SecurLock can be downloaded from your phone's app store. To help manage your debit card, we have the CardValet App. With CardValet, once you register your Debit Card, you can view transactions as they post, turn your card on or off if lost or stolen, set alerts, view your balances, and more.

With Virtual Branch you can access your statements electronically with eStatements. You can pay bills online with our Bill Pay product. We have enhanced our Person-to-Person payments with Zelle. Members can now transfer funds in real time to anyone on the Zelle platform.

With our downloadable app you can now deposit checks into your account by simply taking a picture within the app and clicking deposit. Make a deposit anywhere at any time. Visit the Apple App Store or Google Play to download the app.

Interest rates continue to be at historic lows but there is light at the end of the tunnel. It is anticipated that the COVID Pandemic is being delt with and the country and economy is opening back up. The Federal Reserve Bank will begin to raise the Federal Funds rate in the first quarter of 2022. A rise in interest rates will have a positive effect on credit union earnings as our yield on investments is expected to increase.

Loan rates continue to remain low and now is a great time to borrow money from your credit union, whether it be for a new house, new or new to you car, motorcycle, boat, or RV, the credit union has very attractive loan rates. Are you thinking of remodeling your house or do you want to consolidate some high interest credit cards? The credit union can help with a home equity loan or a debt consolidation loan. Contact any member of our lending services staff for more information or to apply for a loan.

We closed out 2021 with 5,951 members, total loans were \$19,791,338.75, total shares were \$67,002,154.76, assets were \$74,818,652.48, and net worth was \$7,275,131.79. Your credit union remains safe, sound, and secure. Our capital ratio (Net Worth to Assets) was 9.72%, which exceeds the amount required by regulation. For added protection, the National Credit Union Administration (NCUA), a U.S. Government Agency, insures your credit union shares to at least \$250,000.

Your credit union depends on you – "the member" and we are committed to providing you a full range of services while maintaining financial stability. We encourage you to utilize the products and services of your credit union and recommend your credit union to others.

For more information on any of our products or services please feel free to contact a credit union staff member.

Thank you for the opportunity to serve you and thank you for your support of Champion Credit Union. It's your credit union and it's where you belong!

Steven M Grindle, Treasurer

Statement of Financial Condition

ASSETS	December 31, 2021	December 31, 2020
Loans to Members	\$19,791,338.75	\$21,349,710.03
Allowance for Loan Losses	(\$185,550.71)	(\$194,935.93)
Cash	\$1,026,910.35	\$1,080,815.50
Overnight and Corporate One Federal Credit Union	\$2,930,717.67	\$5,037,593.58
Investments	\$46,766,312.38	\$34,762,022.90
NCUA Share Insurance	\$636,750.66	\$535,362.92
Building & Improvements	\$1,514,092.69	\$1,585,253.88
Furniture, Fixtures, & Equipment	\$147,732.62	\$171,941.97
Prepaid & Deferred Expenses	\$25,753.99	\$29,159.76
Other Assets	\$2,164,594.08	\$1,899,233.18
TOTAL ASSETS	\$74,818,652.48	\$66,256,157.79
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LIABILITIES & EQUITY		
Accounts Payable	\$1,159,898.97	\$1,014,291.86
Shares	\$37,470,471.94	\$32,479,915.54
Money Management Shares	\$8,207,051.74	\$6,406,556.32
Club Shares	\$804,613.96	\$766,810.01
Share Drafts	\$15,846,357.93	\$14,785,852.18
Share Certificates	\$1,868,258.49	\$1,677,738.55
IRA Accounts	\$2,805,400.70	\$2,645,546.60
Undivided Earnings (Note 3)	\$5,193,723.31	\$5,162,462.25
Equity From Merger (Note 6)	\$833,808.48	\$833,808.48
Other Comprehensive Income (Note 2)	(\$618,533.04)	(\$764,424.00)
Statutory Reserves (Note 3)	\$1,247,600.00	\$1,247,600.00
TOTAL LIABILITIES & EQUITY	\$74,818,652.48	\$66,256,157.79
INCOME		
	\$924 422 06	\$060 416 42
Interest on Loans	\$821,133.96	\$969,416.43
Refunds to Borrowers	\$0.00	\$0.00
Investment Income	\$559,788.28	\$623,059.13
Fee Income	\$285,649.36	\$237,883.96
Other Income	\$600,080.83	\$495,470.68
GROSS INCOME	\$2,266,652.43	\$2,325,830.20
EXPENSES		
Employee Compensation	\$639,766.90	\$688,459.50
Employee Benefits (Note 2)	\$237,454.18	\$242,777.75
Travel & Conference	\$149.89	\$38.51
Association Dues	\$17,203.48	\$16,816.67
Office Occupancy	\$186,140.03	\$179,805.90
Office Operations	\$213,408.38	\$218,534.98
Education and Promotion	\$27,104.23	\$43,547.92
Loan Service	\$35,712.30	\$23,358.23
Professional & Outside Services	\$810,101.25	\$802,172.84
Member Insurance	\$28,983.52	\$29,115.63
Operating Fees	\$12,978.00	\$12,422.00
Annual Meeting	\$7,200.00	\$7,200.00
Provisions for Losses	\$11,379.27	\$26,000.00
Other Operating Expenses	\$66,106.53	\$60,681.02
TOTAL EXPENSES	\$2,293,687.96	\$2,350,930.95
Total Interest/Dividend Expense	\$61,279.45	\$77,412.20
Gain/(Loss) on Sale of Assets	¢110 E76 04	657 200 04
Other Non-Operating Income	\$119,576.04	\$57,398.04
NET INCOME	\$31,261.06	(\$45,114.91)
Transfer to (from) Undivided Earnings	\$31,261.06	(\$45,114.91)

Notes to Statement of Financial Condition December 31, 2021

Note 1: Nature of Business and Significant Accounting Policies

Nature of Operations: Champion Credit Union, Inc. was chartered 1942. The Credit Union holds savings deposits and provides loans to employees and family members of Champion Spark Plug Company, as well as communities and select groups within Lucas County, Ohio and surrounding areas. Select groups share a common bond of employment, association, or community. Membership is also extended to those individuals with household relationships to members.

Investments: The credit union follows an accounting standard which requires certain investment securities to be carried at fair value.

Loans to Members and Allowance for Loan Losses: Loans are stated at the amount of unpaid principal. Interest on member loans is recognized over the term of the loan and is calculated using the simple interest method on principal amounts outstanding.

The Allowance for Loan Losses is established through a Provision for Loan Losses charged to operational expenses. Loans are charged against the Allowance for Loan Losses when management believes that the collection of the principal is unlikely. The allowance is an amount that management believes will be adequate to absorb potential losses on existing loans that may become not collectible, based on evaluations of the ability to collect loans and prior loan loss experience.

Accrual of interest is discontinued on a loan based on a formula prescribed by the regulatory agencies predicted on historical loan-loss trends.

Deposit in NCUSIF: Champion Credit Union, Inc. is required to maintain a deposit with the National Credit Union Share Insurance Fund based upon a formula prescribed by the National Credit Union Administration. The deposit may be adjusted on an annual basis. Earnings are not guaranteed and are contingent on fund management.

Depreciation: Property and equipment are stated at cost, less accumulated depreciation. Depreciation and amortization are accumulated on a straight-line basis over the estimated economic useful life of the related asset.

Members' Share (Savings) Accounts: Members' shares are subordinated to all other liabilities of the credit union upon liquidation. Interest on members' share (savings) accounts is based on available earnings at the end of an interest period and is not guaranteed by the credit union. Interest rates on members' share (savings) accounts are set by the Board of Directors, based on an evaluation of current and future market conditions.

Income Taxes: The credit union is exempt, by statue, from federal income taxes and state corporate business tax.

Note 2: Employee Benefits

The credit union provides employees with a wide range of employee benefits. A number of the programs, such as; Social Security, Medicare, Workers Compensation, and Unemployment Insurance cover all employees in the manner prescribed by law. Other employee benefits which are provided to eligible employees, include (but are not limited to); vacation benefits, personal or sick day benefits, holiday benefits, life insurance, long-term disability insurance, and retirement plans.

Retirement Plans: Champion Credit Union, Inc. has a money purchase defined benefit pension plan and 401(k) retirement plan covering all eligible employees. Employees become eligible upon reaching a certain age and working a minimum number of hours during the year. Employees become fully vested after five (5) years of service. Champion Credit Union contributes a percentage of employees' eligible compensation to the plan each year. Champion Credit Union established the defined benefit pension plan in September 1974 and a 401(k) pension plan in January 1997. Both plans cover substantially all employees. In 2020, the 401(k) employer match expense was \$16,645.33 and in 2021, the 401(k) employer match expense was \$16,236.76. The actual funding status of the defined benefit pension plan is reflected on the balance sheet as a net asset or liability. Previously unrecognized items are brought to the balance sheet as "Other Comprehensive Income", which is a component of equity.

Note 3: *Members' Equity:* Champion Credit Union, Inc. is required by regulation to maintain a Statutory Reserve. This Reserve, which represents a regulatory restriction of members' equity (Undivided Earnings), is not available for the payment of dividends.

Note 4: *Commitments and Contingent Liabilities:* The credit union grants lines of credit in the ordinary course of business to members who qualify. Outstanding unused lines of credit as of December 31, 2021, are as follows:

Overdraft Line of Credit Loans \$ 282,706 Credit Card Loans \$ 3,086,835 Home Equity Loans \$ 1,874,818 Overdraft Protection Program Commitments \$ 1,568,088 TOTAL \$ 6,812,447

These amounts are not reflected on the Credit Union's financial statements.

Note 5: *Related Party Transactions:* As members of Champion Credit Union, Inc., certain employees and officials maintain share and loan accounts. All transactions on these accounts are done in the ordinary course of business and are done at normal and customary rates and terms.

Note 6: *Business Combination:* In October 2018 the credit union completed a merger with Toledo Postal Employees Credit Union. As a result of this merger the credit union expects to be better positioned to serve the financial needs of its members. The business combination was by mutual agreement. The equity from that merger is included in Undivided Earnings but listed separately.

Supervisory Audit Committee Report

During the past year, the Supervisory Audit Committee performed periodic examinations of credit union records. The examinations consisted of a test of the accounting records and other office statements that were considered necessary. The committee also performed an individual shareholder account verification at the end of the fourth quarter of 2021.

It is the responsibility of the Supervisory Audit Committee to audit all functions of the credit union. In 2021, the Supervisory Audit Committee retained the services of William Arvo, CPA. to assist with the audit functions. The committee believes that by utilizing a Certified Public Accounting firm, which specializes in credit union audits, the Supervisory Audit Committee's responsibility has been fulfilled. The audit conducted by William Arvo, CPA was a year end audit, which included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements at that time. The audit also included an investment verification. An audit confirmation letter from William Arvo, CPA is included in this report for membership review.

Included within the annual report is a Statement of Financial Condition for December 31, 2020 and December 31, 2021, for membership review. The preparation of these financial statements are the responsibility of credit union management.

In our opinion, the financial statements present fairly, in all material respects, the financial position of Champion Credit Union, Inc. and are in conformity with accounting principles generally accepted in the Unites States of America.

Judy Spade, Chairman Sally Blevins Dee Geer Larry Shartzer



Financial Standards Group, CPA LLC

PMB 377 31408 Harper Ave. St. Clair Shores, MI 48082 (248) 467-4879

March 22, 2022

Attn: Board of Directors Champion Credit Union, Inc. Toledo, OH 43537-9580

We have performed and completed an audit of the financial statements of Champion Credit Union, Inc. as of December 31, 2021 and 2020, and have issued the final reported dated March 22, 2022. Our audit report on these financial statements reads as follows:

We have audited the accompanying financial statements of Champion Credit Union, Inc. which comprise the statements of financial condition as of December 31, 2021 and 2020, and the related statements of earnings, changes in members' equity, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the entity's internal controls. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall financial statements presentation. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Champion Credit Union, Inc. as of December 31, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Please feel free to contact me by phone: 248-467-4879 or by email: barvo@financialstandardsgroup.com for any questions regarding my audit. I encourage questions and participation by the Board of Directors and Supervisory Committee.

Sincerely.

William Arvo, CPA Financial Standards Group CPALLC

Credit Committee Report

The Credit Committee meets each month to fulfill its responsibility of reviewing all loans granted by the credit union. Loans are reviewed to verify compliance with the loan policies and resolutions approved by the Board of Directors.

During 2021 the Credit Committee reviewed 531 loan applications, totaling \$10,538,139, which were approved by the loan officers. Also reviewed were 53 Visa credit card applications totaling \$91,360. This is a grand total of 584 approved applications totaling \$10,629,499. This is an average of \$885,791 in loans approved monthly.

The credit union offers competitive interest rates and will consider loan applications for any worthwhile purpose. Loan applications can be made at a credit union office, by mail, by telephone, via the credit union website, and even through area auto dealerships. The credit union also offers Platinum Rewards Visa credit cards with no annual fee and if the balance is paid within the grace period, no finance charges. Any credit union member is eligible to submit a loan application and all information is handled in strict confidence.

When you are considering a loan or a credit card, please contact any credit union office and ask a member of our lending services staff to compare the rates, rebates, terms, and benefits of a Champion Credit Union loan product to other loans you may be considering. As members, we are the future of our credit union. Borrowing from our credit union helps to ensure we continue to receive the competitive rates, great products and services, and personal service we have come to expect. The credit union is here to serve you, the staff would be happy to compare and help you make the best decision on which loan is the best option for you.

Joseph Czop, Chairman David Beisel Benny Rutherford

Nominating Committee Report

The Nominating Committee of Champion Credit Union, Inc. submits the following as candidates for the Board of Directors and Credit Committee.

BOARD OF DIRECTORS CANDIDATE BIOGRAPHIES

DAVID BOBAK

Mr. Bobak has been a member of Champion Credit Union since 1957. A Board member since 1992, he served as Vice Chairman from 1995 through 1999 and served as Chairman of the Board of Directors from 2000 through 2011. Mr. Bobak has an Associate's Degree in Manufacturing Technology and a Bachelor of Business Administration Degree from the University of Toledo. Mr. Bobak also attended Pacific Western University where he worked toward a Master of Business Administration. Mr. Bobak retired from Toledo Edison in 1998. Mr. Bobak is married and has two children. (Incumbent)

JILL SIEBERT

Ms. Siebert has been a Champion Credit Union member since 1982. Ms. Siebert was elected to the Board of Directors in 1998. In 2012, she was Chairman of the Strategic Planning Committee and served on the Executive and Marketing Committees. Ms. Siebert also served as Secretary of Board from 2000 to 2015. She earned a BA in Business & Marketing in 1987. Ms. Siebert worked at Champion Spark Plug Company from 1979 to 1986 in the Sales and Communication Department. Ms. Siebert was a 17 yr Advertising Account Executive with The Blade and is currently employed with NBC Channel 24 in Marketing and Sales. Ms. Siebert has 2 children and 3grandchildren. (Incumbent)

TERRY BENTON

Mr. Benton has been a credit union member since 1973. He was a member of the Credit Committee from 2006 until joining the board in 2013. Mr. Benton is a graduate of Whitmer High School. He is self-employed and owns Benton Technologies, LLC. Prior to opening his own business in 2006, he was employed with S2F Engineering as the General Sales Manager for six (6) years and for Automatic Handling as an electrical engineer for 15 years. Mr. Benton is a past Exalted Ruler of the Toledo Elks Lodge. Mr. Benton is married with one (1) daughter. (Incumbent)

CREDIT COMMITTEE CANDIDATE BIOGRAPHIES

BENNY RUTHERFORD

Mr. Rutherford has been a credit union member since 1968 and has served on the Credit Committee since 2019. He has his Associate's Degree in Legal Assisting Technology from the University of Toledo's Community College. He worked for Champion Spark Plug from 1968 until the plant closed in 1991, and then as a Paralegal for the City of Toledo until retiring in 2012. Mr. Rutherford is a U.S. Army Veteran. He and his wife, Mary Ellen, have been married for 54 years, have two children, five grandchildren and three great children. (Incumbent)

Some Of Your Credit Union Services and Benefits

- Vehicle Loans Your best choice for competitive rates on new and used vehicles
- Motorcycle Loans Same great rates as new and used vehicles
- Personal Loans For any worthwhile purpose
- Consolidation Loans Consolidate several payments into one easy payment
- Home Equity Lines of Credit Let your home work for you
- Recreational Vehicle Loans
- Boat Loans
- Platinum Rewards Visa Credit Cards No annual fee and Scorecard Rewards
- Virtual Loan Apply online for a competitive rate CCU loan
- Sallie Mae Smart Options Student Loan Smart options for college students
- Overdraft Lines of Credit Protection when you need it
- Mortgage Loans First Mortgages and Land Loans
- Debt Protection Life, Disability, Involuntary Unemployment, GAP, & Mechanical Repair Coverage
- ◆ Shared Branching Service Access your CCU account where you see the shared branching logo
- CCU App Account information and access optimized for your mobile device
- Mobile Deposit Capture Using the CCU App, make a check deposit from anywhere, anytime
- ♦ Virtual Branch Online access to all your CCU accounts and the ability to send money through Zelle
- ♦ Card Valet Manage your debit card from wherever you are using your mobile device
- SecurLOCK- Manage your CCU Rewards Visa from wherever you are using you mobile device
- eStatements Get your statements fast and easy, the paperless way
- Bill Payment Service Easy and convenient way to pay your bills
- Cashiers Checks / Official Checks / Money Orders
- Members Financial Services Financial planning help for all members
- Share (Savings) Accounts Regular, Holiday, Vacation, or whatever your savings needs call for
- Share Draft (Checking) Dividend bearing, no monthly service fees
- Young Savers Club and Youth Share Certificates Something special for our young savers
- Money Management Account Tiered rate account means more yield and less tie up
- MasterCard ATM/Debit Card & Automated Teller Machines
- Individual Retirement Accounts Traditional and Roth
- Coverdell Education Savings Accounts Save for education expenses
- Share Certificates A variety of terms with great dividend rates
- Audio Response 24-hour account access via telephone
- Direct Deposit The most secure way to deposit your money
- Discount Amusement Park, Toledo Zoo, and Cinema Tickets
- Visa Gift Cards and Reloadable Visa Pre-paid Cards
- Signature Guarantees Only for CCU members
- Notary Services Free of charge to members
- MUCH MORE!

CHAMPION

CREDIT UNION, INC.

IT'S WHERE YOU BELONG!

Three Locations to Serve Members

Main

4140 West Laskey Road Toledo, OH 43623 419/407-4140 * 800/650-5444 Fax: 419/407-8909

Sylvania

7525 Sylvania Avenue Sylvania, OH 43560

South

1347 South Detroit Avenue Toledo, OH 43614

Office Hours (All Locations)

Monday—Thursday 9:00 am to 4:30 pm Friday 9:00 am to 5:45 pm

Audio Response

24 - Hour Telephone Access: 800/285-2830

Virtual Branch / Bill Pay / Virtual Loan / Branded App / Card Valet www.ChampionCU.org



